

Fiscal Year 2026-2027

Prevention Incentive Program

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Prevention Incentive Program

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Prevention Incentive Program

Introduction

Fiscal Year 2026-27 marks the first year of Substance Abuse Prevention and Control's (SAPC) implementation of the Prevention Incentive Program (PIP). PIP is an initiative to implement a hybrid cost-based and performance-based reimbursement strategy for Los Angeles County's substance use prevention network, in order to strengthen the financial foundation of SAPC prevention provider agencies and ensure alignment of prevention activities with SAPC priorities and community needs. Together with its substance use prevention provider agencies, SAPC will utilize this program to continue making important strides in key areas such as business operations, workforce development, and program quality, each critical for ensuring long-term success in meeting programmatic and operational benchmarks, using data-driven approaches to enhance prevention outcomes, streamline service delivery, and ensure compliance with regulatory standards.

SAPC has increased SUD prevention investments by over 260% since 2017. SAPC successfully implemented California Advancing and Innovating Medi-Cal (CalAIM) Behavioral Health Payment Reform utilizing a value-based reimbursement model for its treatment system, and is now focusing on restructuring prevention program reimbursement models and contracts to leverage similar principals with the goal to increase investments in the provider network and enhance program quality.

What are incentives? Incentives are funds that SAPC pays a prevention provider agency after achieving a performance metric associated with the incentive payment. Provider agencies need to verify completion and submit relevant data for full payment. Funds are subject to expenditure verification as required. The funds can be used to reinvest in the program, provided that the awarded funds meet fiscal and compliance requirements for the Substance Use Block Grant: Primary Prevention.

In addition to the current cost-based reimbursement model, annual performance-based incentives will now be offered. Prevention provider agencies that meet performance-based benchmarks or metrics would draw down additional incentive payments, on top of their cost-based contract. The first year of SAPC's PIP focuses on establishing a stable foundation for incorporating capacity-building training and program quality incentives, in preparation for future program years.

For Fiscal Year 2026-27, the PIP offers **optional** capacity building and program quality efforts to support its provider network with development in the following areas:

- 1) Business Development and Operational Excellence
- 2) Prevention Program Quality

Agencies can choose to participate in either or both of the following program incentives. As part of this program, SAPC will continue to support provider agencies with resources to implement program improvements and organizational changes necessary to successfully participate in the PIP.

Please visit the [SAPC Prevention Provider Webpage](#) for the latest information.

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Business Development and Operational Excellence

Business Development Trainings	
Description	This incentive includes trainings that enhance provider agencies' ability to prepare for performance-based metrics and ensure program continuity, as a strategic approach to ensuring growth, scalability, and resilience against potential threats. Topics include 1) an introduction to change management and process improvement, 2) assessing and managing financial health, and 3) effective business growth strategies.
Eligibility	Open to selected subcontracted prevention provider agencies/programs: <ol style="list-style-type: none"> 1. Prevention Education Program (PEP) 2. Community Collaboration Program (CCP) 3. Friday Night Live (FNL) 4. Community-Centered Emergency Room Project (CCERP) 5. School and Youth Engagement Initiative (SYEI)
Criteria	Provider agency (Program Director and 1 Finance Staff Member) must attend all three (3) capacity-building trainings designed to prepare the agencies with change management and process improvement principles, fiscal reporting and budgeting, fiscal compliance and auditing, cost management efficiency, etc. Barring staff turnover, the same personnel must attend all three trainings per contract.
Invoicing/ Submission Guidelines	<p>Please submit your application using the following link: SAPC Prevention Providers: Prevention Incentive Program (PIP) Application FY26-27. <u>All applications must be submitted through the online portal by 1/29/27, and must include uploads of all required deliverables in the designated sections.</u> Applications that do not include the required documents will be considered incomplete.</p> <p>Required Deliverables (to be uploaded in the online application):</p> <ul style="list-style-type: none"> • PIP Invoice Form • Supporting Documentation <ul style="list-style-type: none"> ○ One (1) CIBHS Certificate of Completion for Finance Staff ○ One (1) CIBHS Certificate of Completion for Program Director • Prevention Incentive Reimbursement: Risk and Financial Readiness Assessment template • Program Narrative: Incentive Fund Utilization Plan <p>Please refer to the SAPC Prevention Provider Webpage for guidance documents.</p>
Notification of Approval/Denial	Within three weeks of submission, SAPC will provide written notification of approval to receive incentive payment or denial. SAPC's decision will be final and not subject to appeal.
Payment	<ul style="list-style-type: none"> • Submission: 3% of Maximum Contract Amount (MCE) • Upon notification of approval, provider agency will receive further written instructions on how to complete the invoice and access funds.

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Prevention Program Quality

Prevention Outreach and Education Services for High-Risk and High-Need Populations	
Description	This incentive is designed to promote program quality and access to evidence-based and community-informed prevention services. High-risk and high-need populations are identified in order to best serve subpopulations who are more at risk of developing a substance use disorder, as defined by statewide strategic plans and funding requirements.
Eligibility	Open to selected subcontracted prevention provider agencies/programs: <ol style="list-style-type: none"> 1. Prevention Education Program (PEP) 2. Community Collaboration Program (CCP) 3. Friday Night Live (FNL) 4. Community-Centered Emergency Room Project (CCERP) 5. School and Youth Engagement Initiative (SYEI)
Criteria	<p>The incentive is awarded if a provider agency establishes and provides selective and/or indicated prevention programmatic activity(ies) designed for at least one (1) high-risk and high-need populations based on data, as identified by SAPC. Program must meet criteria for either the <i>Education</i> CSAP Strategy or <i>Alternative Activities</i> CSAP Strategy. Activity(ies) must be tailored to this high-risk/high need audience and meet all applicable federal, state, and local requirements.</p> <p>Please see Program Description Table below for more information.</p> <p>If utilizing the <i>Education</i> CSAP Strategy, provider agency shall deliver educational sessions to a cohort of <u>at least 6 unduplicated children/youth/TAY</u>. A minimum of 6 unduplicated children/youth/TAY must complete both pre- and post- tests. The educational curriculum selected must be either an Evidence-Based Program (EBP) or a Community-Defined Promising Practice (CDPP). The curriculum can be adapted in order to best meet the unique needs of these selected subpopulations.</p> <p>If utilizing the <i>Alternative Activities</i> CSAP Strategy, provider agency shall deliver at least two (2) activities to <u>at least 40 children/youth/TAY</u>.</p> <p>The identified high-risk and high-need populations are:</p> <ol style="list-style-type: none"> 1. Foster care and/or DCFS-Involved children/youth/TAY <ul style="list-style-type: none"> ○ Provider agencies are encouraged to partner with stakeholders such as: Short Term Residential Therapeutic Programs (STRTPs) and other group home facilities, foster family agencies, transitional housing, youth and family community centers, schools

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	<p>2. Housing insecure and/or homeless children/youth/TAY</p> <ul style="list-style-type: none"> ○ Provider agencies are encouraged to partner with stakeholders such as: teen/runaway shelters, food banks, youth drop-in centers, transitional housing, low-income/affordable housing, youth and family community centers, schools
<p>Invoicing/ Submission Guidelines</p>	<p>Please submit your application using the following link: SAPC Prevention Providers: Prevention Incentive Program (PIP) Application FY26-27. <u>All applications must be submitted through the online portal by 1/29/27, and must include uploads of all required deliverables in the designated sections.</u> Applications that do not include the required documents will be considered incomplete.</p> <p>Required Deliverables (to be uploaded in the online application):</p> <ul style="list-style-type: none"> • PIP Invoice Form • Formal Agreement Documentation with partner organization where programming was implemented (e.g., MOU) • Proof of Implementation - attendance list, flyer/promotional materials, slide decks, photos (obscuring names and faces) • Prevention Incentive Reimbursement: Risk and Financial Readiness Assessment template • Program Narrative: Incentive Fund Utilization Plan <p>Please refer to the SAPC Prevention Provider Webpage for guidance documents. Please refer to the SAPC Prevention Program Manual to ensure that expenses associated with this incentive meet all applicable federal, state, and local requirements.</p>
<p>Notification of Approval/Denial</p>	<p>Within three weeks of submission, SAPC will provide written notification of approval to receive incentive payment or denial. SAPC’s decision will be final and not subject to appeal.</p>
<p>Payment</p>	<ul style="list-style-type: none"> • Submission: 7% of Maximum Contract Amount (MCE) • Upon notification of approval, provider agency will receive further written instructions on how to complete the invoice and access funds.

Fiscal Year (FY) 2026-2027 PIP Invoice Form

Program Description Table

CSAP Strategy	Program Description	Process Objective	Outcome Objective	Long-Term Outcome	Proof of Implementation
Alternative	Trauma-informed, youth-centered program using interest-based activities and optional prevention content to build life skills and protective factors adapted to meet the unique needs of foster care, DCFS-involved, housing-insecure, or homeless youth.	Once relationship(s) has/have been established with partner organization(s), deliver at least two (2) activities to ≥40 youth , tracking attendance, activity type, and engagement.	Youth will show growth in life/social skills and, when included, awareness of substance use risks.	Youth will demonstrate increased protective factors and, when included, reduced risk of substance use initiation and/or escalation.	<p>Process: formal agreements, attendance list, flyers or promotional materials, PPT presentation, photos of implementation (obscuring faces)</p> <p>Outcome: Pre/post surveys, youth feedback forms or focus groups</p>
Education	Trauma-informed, youth-centered education program using Evidence-Based Program (EBP) or Community-Defined Promising Practice (CDPP), adapted to meet the unique needs of foster care, DCFS-involved, housing-insecure, or homeless youth, building life/social skills and protective factors in a supportive setting.	Once a relationship has been established with a partner organization serving this population, deliver educational sessions to a cohort of ≥6 unduplicated youth , tracking attendance, program type, participation and specialized content delivered.	Youth will show improved life/social skills (decision-making, refusal skills, critical analysis, judgment) and strengthened protective factors against substance use, tailored to their unique circumstances.	Youth will have enhanced resilience, critical life/social skills, and protective factors, reducing substance use risk and supporting healthier trajectories for this population.	<p>Process: formal agreements, attendance list, flyers or promotional materials, PPT presentation, photos of implementation (obscuring faces)</p> <p>Outcome: Pre/post surveys, youth feedback forms or focus groups</p>

